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Parameters for Advanced Space Launch  
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# Economic Uncertainty of Weight and Market Parameters for Advanced Space Launch Vehicles

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## ABSTRACT

Market sensitivity and weight-based cost estimating relationships are key drivers in determining the financial viability of advanced space launch vehicle designs. Due to decreasing space transportation budgets and increasing foreign competition, it has become essential for financial assessments of prospective launch vehicles to be performed during the conceptual design phase. As part of this financial assessment, it is imperative to understand the relationship between market volatility, the uncertainty of weight estimates, and the economic viability of an advanced space launch vehicle program.

This paper reports the results of a study that evaluated the economic risk inherent in market variability and the uncertainty of developing weight estimates for an advanced space launch vehicle program. The purpose of this study was to determine the sensitivity of a business case for advanced space flight design with respect to the changing nature of market conditions and the complexity of determining accurate weight estimations during the conceptual design phase. The expected uncertainty associated with these two factors drives the economic risk of the overall program.

The study incorporates Monte Carlo simulation techniques to determine the probability of attaining specific levels of economic performance when the

market and weight parameters are allowed to vary. This structured approach toward uncertainties allows for the assessment of risks associated with a launch vehicle program's economic performance. This results in the determination of the value of the additional risk placed on the project by these two factors.

## NOMENCLATURE

|        |   |
|--------|---|
| CABAM  | Cost and Business Analysis Module       |
| CER    | cost estimating relationship            |
| CSTS   | Commercial Space Transportation Study   |
| DDT&E  | design, development, test, & evaluation |
| EBIT   | earnings before interest and taxes      |
| ESJ    | ejector scramjet                        |
| HTHL   | horizontal take-off, horizontal landing |
| IOC    | initial operating capability            |
| IRR    | internal rate of return                 |
| KSC    | NASA Kennedy Space Center               |
| LCC    | life cycle cost                         |
| LEO    | low earth orbit                         |
| LH2    | liquid hydrogen                         |
| LOX    | liquid oxygen                           |
| MSFC   | Marshall Space Flight Center            |
| NASA   | National Aeronautics and Space Admin.   |
| NASCOM | NASA Cost Model                         |
| NPV    | net present value                       |
| RBCC   | rocket-based combined cycle             |
| RLV    | reusable launch vehicle                 |
| ROI    | return on investment                    |
| SSDL   | Space Systems Design Laboratory         |
| SSTO   | single-stage to orbit                   |
| TFU    | theoretical first unit                  |
| TRL    | technology readiness level              |
| VTHL   | vertical take-off, horizontal landing   |

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## INTRODUCTION

With the advent of commercial space launch vehicles and the drive towards a balanced federal budget, government financial participation in the space launch industry has significantly declined. In order to finance new programs and facilitate the advancement of technologies necessary to travel in space, private capital investment is needed. The growth in market demand for launch services has attracted the interest of private investors. However, commercial investors require a high rate of return on their investments in order to take on the risk associated with these types of programs. In order to attain the necessary capital investment required to initiate new programs, it is essential that designers incorporate financial assessments into the conceptual design phase. These assessments not only need to include the economic outlook of the project, but also to include the risk associated with the assumptions made in the projection.

One methodology used in calculating the financial costs of advanced space launch vehicle designs employs parametric cost estimates. It has been determined that parametric cost estimates allow for greater speed, accuracy, and flexibility in performing these assessments than derived from using other estimating techniques.<sup>1</sup> Parametric cost estimates use cost estimating relationships (CER) and relevant mathematical algorithms to determine cost estimates.

A cost estimate is not expected to precisely predict the actual cost of a launch vehicle program, however it should provide a realistic basis for evaluating the project. The cost analyst should work towards the goal of "cost realism," which is a term used to describe the items that make up the foundation of the estimate. These include the logic used in developing the model, the assumptions made about the future, and the reasonableness of the historical data used in determining the estimate. By analyzing the effects of uncertainty inherent in the predicted value, the analyst is able to determine a more realistic view of the appropriateness of the results.

Parametric models have been developed for assessing the financial viability of advanced space vehicle launch programs. To create this type of

model, certain simplifications must be made. These simplifications result in modeling uncertainties that translate into risk when trying to produce a realistic estimate of the financial feasibility of a project. This study analyzes and quantifies the risk associated with two of the assumptions made in performing this type of assessment for two representative conceptual launch vehicles. This includes the market variability of predicting future demand inherent in any commercial market and the uncertainty in determining accurate weight estimates.

## TOOLS

The tools used in this research include CABAM (Cost and Business Analysis Module) and Crystal Ball. CABAM is a tool that utilizes parametric economic analysis to determine the financial feasibility of advanced space launch vehicles. Crystal Ball utilizes Monte Carlo simulation techniques to determine the possible outcomes when variability is introduced into the problem. By combining these two tools, an analysis of the effects of variability in weight and market parameters was completed.

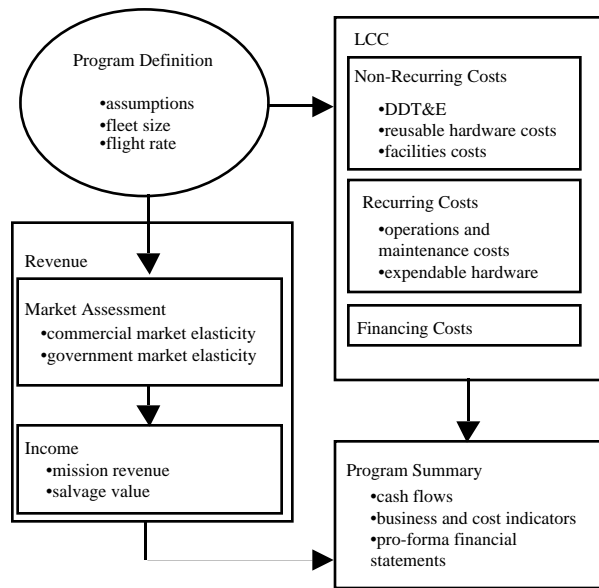
### *Background on CABAM*

CABAM was developed at Georgia Tech in response to the need to have a tool that provides a financial assessment of a conceptual launch vehicle design. This tool incorporates not only the life cycle cost attributes associated with a project, but also identifies the potential revenue streams and projects several different evaluation metrics including net present value (NPV), internal rate of return (IRR), and return on investment (ROI).

CABAM is a Microsoft Excel® workbook based simulation tool developed for the analysis of conceptual space launch vehicles. It requires the user to input basic launch vehicle system definitions through component weights and economic parameters such as inflation rate, interest rate, and tax rate. Since it only requires these basic inputs, CABAM may be used for an economic assessment at the conceptual design stage.

Annual market size and market capture percentage for a launch vehicle simulation are determined from key market price variables supplied by the user. CABAM is a fiscal based analysis tool that utilizes fixed rates for all of its economic parameters for the entire life of the project. Yearly life cycle costs and revenue are generated to provide annual cash flows for the project being evaluated.

A schematic of the structure of CABAM is shown in Figure 1. CABAM has a modular structure that is divided into the major components of life cycle cost and revenue generation. The revenue side of CABAM is divided between the government market and the commercial market, which is then further subdivided between cargo and passenger markets. The life cycle cost side of the program is divided into three sections, non-recurring costs, recurring costs, and financing costs.



**Figure 1: Structure of CABAM**

CABAM utilizes elastic market models that were developed during the Commercial Space Transportation Study (CSTS) performed by NASA in 1994.<sup>2</sup> When the user sets the launch prices for each of the four markets, CABAM estimates the market size and share captured and determines the flight rate and required fleet size to accommodate that particular level of market penetration. From this information, yearly revenue streams are calculated.

To determine the total non-recurring cost, CABAM first calculates the design, development, testing, and evaluation (DDT&E) and theoretical first unit (TFU) costs for reusable system components. Weight-based CERs are used to estimate the costs for the vehicle, which are broken down by major subsystems. The CERs are in the form of equation 1.<sup>3</sup>

$$\text{Cost (\$)} = A * W^B * C_f \tag{1}$$

In the equation, W is the weight of each major component, A and B are constants and C<sub>f</sub> is the complexity factor. The A and B values are system component-specific constants obtained from the unrestricted-release version of the NASCOM database for similar component groups.<sup>4</sup> The complexity factor is determined based upon the mechanical and material technology readiness of the components. Overall program wrap factors are also modeled after NASCOM.

*Enhancements to CABAM*

During the past year, the Space Systems Design Lab (SSDL) at Georgia Tech has continued to upgrade CABAM. The most significant change made was the way in which the model calculates NPV and IRR. The fundamental change was to discount the “free cash flow” of the program, calculated in real dollars, by the real discount rate. This alleviates the problem of having to adjust all future cash flows by the expected inflation rate. The free cash flow is calculated by adding depreciation to earnings before interest and taxes (EBIT) and then subtracting capital investments. By using this method, interest is correctly accounted for in the discount rate and the effect of taxes is removed. This was done to simplify the process of using CABAM in performing a business analysis of an advanced space launch vehicle during the conceptual design phase.

A second major enhancement to CABAM was the addition of detailed pro-forma financial statements. This includes an income statement, a balance sheet, and a cash flow statement broken down by year for the entire life of the program. Along with these upgrades, the user was given greater flexibility in choosing options related to the financing of the program. Included in the newest version of CABAM (version

6.0) is the option to use either level-payment bonds or zero coupon bonds. Also, the user now has the ability to include multiple equity investments made in the project.

*Crystal Ball*

Crystal Ball® is a user-friendly, graphically oriented forecasting and risk analysis program that provides the probability of certain outcomes.<sup>5</sup> It utilizes Monte Carlo simulation techniques to forecast the entire range of results possible for a given situation. Crystal Ball also provides the confidence levels so that the user will know the likelihood of any specific event taking place.

A Monte Carlo simulation is a system that uses random inputs for key inputs to measure the effects of uncertainty in a model. This is achieved by first specifying the probability distributions for all of the uncertain quantitative assumptions. Next, a random number is generated from the distribution for each parameter to arrive at a set of specific values for computing the output of the simulation run. This process is then repeated numerous times to produce a large number of output values. An approximation of the probability distribution of the output values may be obtained by breaking the range of values into equal increments and counting the frequency with which the trials fall into each increment. As the number of trials increases, the frequencies will converge toward the actual probability.<sup>6</sup>

**ANALYSIS**

By utilizing the Monte Carlo simulation technique, an analysis of the effects of allowing certain variables to vary within a predetermined range was possible. This study investigated the effects of allowing two variables, the market characteristics and weight estimates to vary within specified ranges to determine the effect on the economic viability of the project.

*Calculating Weight Variability*

The first step in setting up the analysis was to determine an appropriate methodology for fluctuating

weight parameters during the simulation runs. The original vehicle weight statements included a 15% aggregate dry weight margin to allow for weight growth that normally occurs as the vehicle goes through the different stages of design. Since the distribution of the dry weight margin is not known, CABAM uses only the base “best guess” (most likely) component weights to calculate DDT&E and TFU costs, but then applies a 20% cost margin to the final non-recurring cost calculations.

The most-likely weights of the different component groups listed in Table 1 were allowed to vary by the percentages shown in the table. Avionics was allowed to fluctuate equally on either side of the most-likely estimate because of the continual evolution in the development of smaller electronic components compared to the normal weight growth that occurs with all components. The main propulsion was given the greatest allowance on the maximum side because of the complexity of developing new engines for advanced space flight launch vehicles.

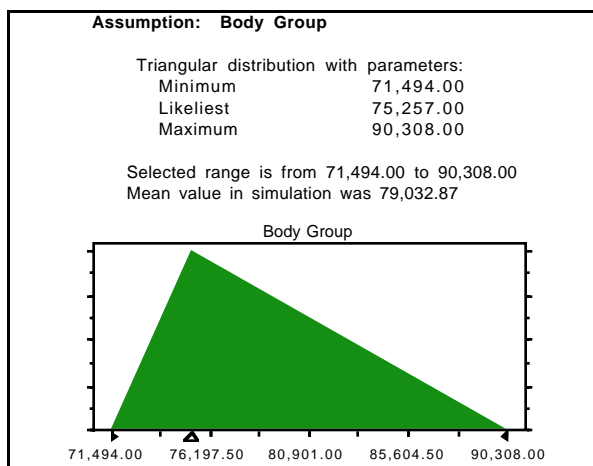
**Table 1: Variances by Component Group**

| Component Groups                       | Minimum | Maximum |
|--|---------|---------|
| Wing Group                             | -5%     | 20%     |
| Tail Group                             | -5%     | 20%     |
| Body Group                             | -5%     | 20%     |
| TPS Group                              | -5%     | 20%     |
| Landing Gear                           | -5%     | 20%     |
| Main Propulsion                        | -5%     | 25%     |
| RCS Propulsion                         | -5%     | 10%     |
| OMS Propulsion                         | -5%     | 10%     |
| Primary Power                          | -5%     | 10%     |
| Electrical Conversion and Distribution | -5%     | 10%     |
| Surface Control Actuation              | -5%     | 10%     |
| Avionics                               | -10%    | 10%     |
| Environmental Control                  | -5%     | 10%     |

CABAM was reconfigured to allow for adjustments to be made in the size of the payload capacity depending on the total combined weight of the components in comparison to the original dry weight of the vehicle. Therefore, if the new dry weight of the vehicle calculated *after* the components weights were randomly changed per Table 1 exceeded the original baseline weight (including its 15% dry weight margin), the difference was then subtracted from the payload capacity, thus reducing revenue for each launch. The opposite also held true: if the new weight was less than the original weight, then the payload capacity was increased resulting in additional revenue.

For passenger missions, incremental changes in the number of passengers carried per flight were only permitted for increments of 1800 lbs. It was assumed that each passenger would generate that amount of weight growth in the different systems required to transport a human into space.

As shown in Figure 2, a triangular distribution was placed on each of the component groups for the Monte Carlo simulation. The minimum and maximum weights allowed were calculated based upon the percentages listed in Table 1.



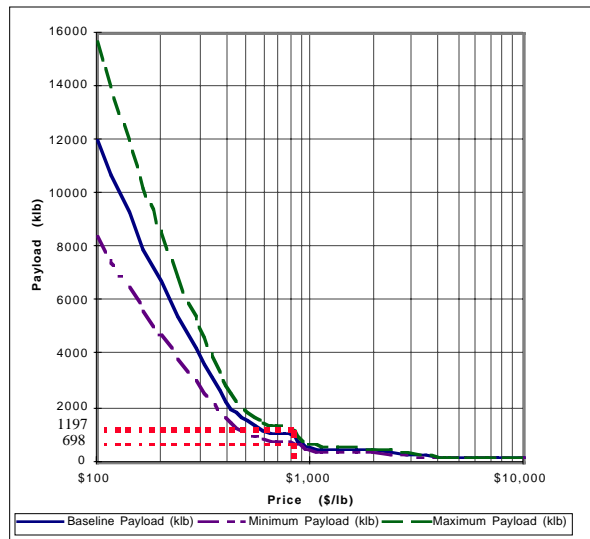
**Figure 2: Representative Triangular Weight Distribution**

*Calculating Market Volatility*

To evaluate the sensitivity of the model to changing market conditions, an approximation of the volatility of demand was assumed. The authors estimated that greater volatility exists in the lower price segments compared to that occurring in the higher price market. The reason for this estimation was based upon the fact that market demand is already known for higher price segments based upon current market conditions, thus lower risk exists for

competing in this price range. As shown in Table 2, it was assumed that at the lower price segment, a 30% fluctuation in the size of the commercial market and a 15% fluctuation in the size of the government market may exist from current estimations. At the higher price segment, a 5% fluctuation was included for both markets.

Figure 3 shows the market estimations for commercial cargo, which was one of four markets used in this study. The solid line represents the baseline case and the long dash lines represent the variability possible in market demand. This graph depicts the tapering of market variability as the price increases.



**Figure 3: Commercial Cargo Market**

Two equations were derived to determine the size of the market captured under the predefined assumptions. By using these equations, the market volatility was quantified for a specified price. For the commercial cargo market, the market demand fluctuated between 1,197,000 lb. and 698,000 lb. at a price of \$820/lb. as shown in Figure 3 by the horizontal dotted lines. The first equation gives the

**Table 2: Prices and Market Fluctuation for Each Market Segment**

| Market Segment        | Units         | Price   |       |     | Market Fluctuation |     |
|-----------------------|---------------|---------|-------|-----|--------------------|-----|
|                       |               | Optimal | High  | Low | High               | Low |
| Commercial Cargo      | \$/lb         | 820     | 5,000 | 100 | 30%                | 5%  |
| Commercial Passengers | M\$/passenger | 0.52    | 5.0   | 0.2 | 30%                | 5%  |
| Government Cargo      | \$/lb         | 1,650   | 5,000 | 100 | 15%                | 5%  |
| Government Passengers | M\$/passenger | 7.12    | 15.0  | 0.2 | 15%                | 5%  |

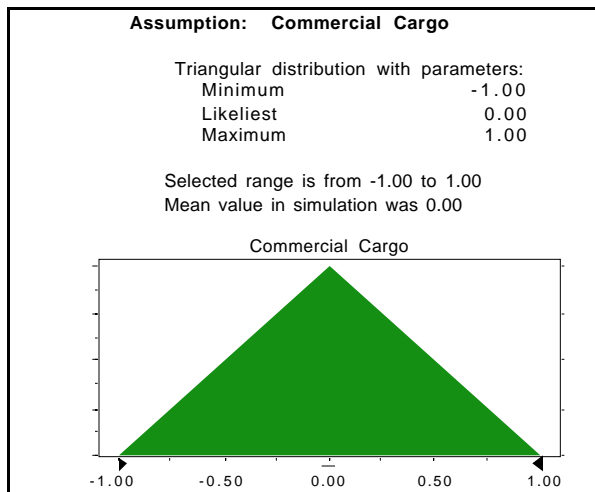
total demand in pounds for the market.

$$F * S * B + B = M \tag{2}$$

In equation 2, F is the factor that is allowed to vary between 1 and -1 during the Monte Carlo simulation creating the effect of either being greater than or less than the expected value. As shown in Figure 4, a triangular distribution was placed on F for the simulation run. B is the base value of the market demand determined by the price. S is the scale factor that fluctuates linearly between 5% and 30% for the commercial market and between 5% and 15% for the government market depending on the price. The result of this equation, M, is the net market size captured by the particular project under evaluation.

$$S = S_2 - \frac{S_2 - S_1}{P_2 - P_1} (P_2 - P) \tag{3}$$

Equation 3 was used to calculate S for equation 2. P is the price to launch either a pound of payload or one person into low earth orbit (LEO). For each of the four market segments, the price was set at a previously determined optimal level to achieve the maximum rate of return for the program (Table 2). A grid search optimization strategy was used to determine the optimal pricing strategy for this class of vehicles.<sup>7</sup>



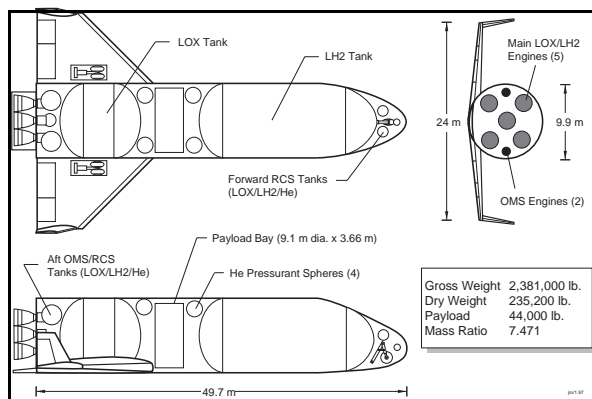
**Figure 4: Representative Triangular Market Distribution**

The prices used in the analysis are shown in Table 2. P<sub>1</sub> is the price at the lower bound and P<sub>2</sub> is the price at the upper bound. These bounds are represented by the high and low figures also shown in Table 2. S<sub>1</sub> is the maximum fluctuation allowed in the market and S<sub>2</sub> is the minimum fluctuation allowed. These percentages are also shown in Table 2.

*Sample Vehicles*

To provide analysis data for this research, two candidate single-stage-to-orbit (SSTO) reusable launch vehicle (RLV) designs were chosen to serve as reference vehicles. For both vehicles, the initial operating capability (IOC) was projected to be 2008 and steady state operation was assumed for the period from the year 2010 to 2025. The baseline case for the two vehicles had a cargo capacity of 44,000 pounds or twenty-four passengers.

The first concept selected, which takes advantage of more off-the-shelf technologies, was an all-rocket SSTO vehicle with vertical take-off and horizontal landing (VTHL). This concept, which utilizes five LOX/LH2 rocket engines, is shown in Figure 5. Each vehicle was configured to allow for cargo and passenger service to low earth orbit (LEO, due east from KSC).



**Figure 5: SSTO All Rocket Vehicle**

The second concept, an advanced launch vehicle named *Hyperion*, is currently being investigated by students in the SSDL at Georgia Tech. This concept, shown in Figure 6, represents a RLV with horizontal take-off and horizontal landing (HTHL). The

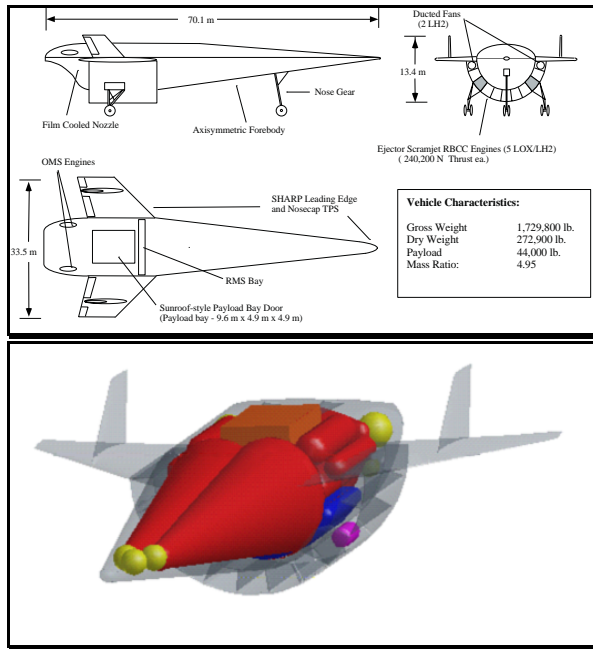


Figure 6: Hyperion Vehicle

propulsion system of this vehicle consists of five LOX/LH2 ejector scramjet (ESJ) rocket-based combined-cycle (RBCC) engines.<sup>8</sup>

The technology readiness level (TRL) for the Hyperion vehicle was much lower than the all rocket vehicle mainly because of the use of RBCC engines. This resulted in higher complexity factors for Hyperion compared to those used for the other vehicle. Since Hyperion utilizes a horizontal take-off, larger landing gear, wings, and tail were required. These factors resulted in an overall heavier dry weight for Hyperion.

## RESULTS

Using Crystal Ball, a Monte Carlo simulation of 5000 trails was run for each vehicle with the pre-defined assumptions. The results show that the model was more sensitive to changes in the market parameters than to changes in the weights. As Figure 7 and Figure 8 show, the highest correlation existed between the economic indicators, in this case NPV, and the commercial cargo market.

These charts show that market volatility exerted greater influence over the financial outcome of the

project compared to fluctuations in weight parameters. Specifically, changes in the demand for the commercial cargo market had the greatest impact upon the economic viability of an advanced space launch vehicle program under the parameters set forth in this analysis. This was a common result for both vehicles, however the results for weight parameters differ between Hyperion and the all-rocket vehicle.

For the weight parameters, the results corresponded with the weight breakdowns for the vehicles in terms of significance. For Hyperion, the body, wings, landing gear, and main propulsion

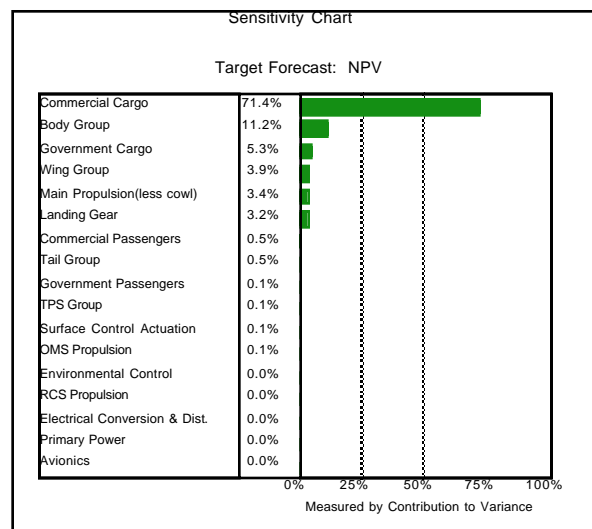


Figure 7: Sensitivity Chart for Hyperion

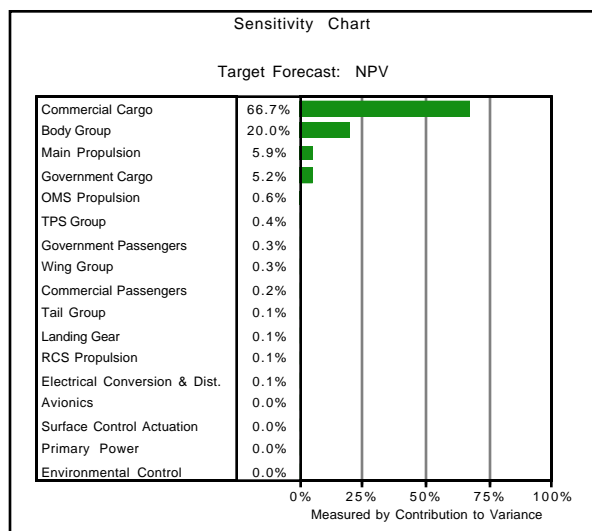


Figure 8: Sensitivity Chart for Rocket Vehicle



system were the most significant in terms of weight requirement. From this information, the economic validity of utilizing horizontal take-offs might be questioned due to the need for heavier components that result from this feature.

For the rocket vehicle, the body and the main propulsion system were the most significant. Therefore, designers could infer from these findings that changes in the weight of the body group would have a significant impact upon the financial outlook of the design. Conversely, improvements in the weights of avionics, surface control actuation, primary power, and environmental control would have minimal impact upon the profitability of the overall program.

The results for the two vehicles broken down by economic indicators, NPV and IRR, are shown in Figure 9. The charts depict the frequency distributions for each vehicle, with the corresponding statistics listed below each of the charts. The statistics highlight the important findings from each of the simulation runs.

The NPV showed a variability of +/-50% of the mean value for both vehicles. The rocket vehicle had a slightly higher average than *Hyperion* and a slightly lower standard deviation. Based upon these findings, the rocket vehicle would be a superior investment because of the higher return coupled with the lower risk value. However, the difference in return between these two vehicles was marginal. The simulation runs for the forecast value IRR resulted in the exact same standard deviation for both vehicles. As a percentage of the mean value, the standard deviation was approximately 6% for both simulations. These statistics show that by varying the weight and market parameters by the values defined previously results in significant volatility in the financial outcome of the project.

*Reward-to-Variability Ratio*

In performing a financial analysis of a project, it is imperative that the reward be taken in context with the amount of risk assumed. The Sharpe ratio is an economic indicator that combines both factors into a

single metric. Introduced in 1966 by Professor William Sharpe of Stanford University, the Sharpe ratio was intended to measure the performance of mutual funds. It has gained considerable popularity in the financial community as a metric for comparing different investments. As shown in equation 4, to arrive at the Sharpe ratio, the risk-free rate,  $r_{rf}$ , is subtracted from the average return of the project, which is then divided by the standard deviation of the return,  $\sigma(x)$ .<sup>9</sup>

$$SR(x) = \frac{\bar{r}(x) - r_{rf}}{\sigma(x)} \tag{4}$$

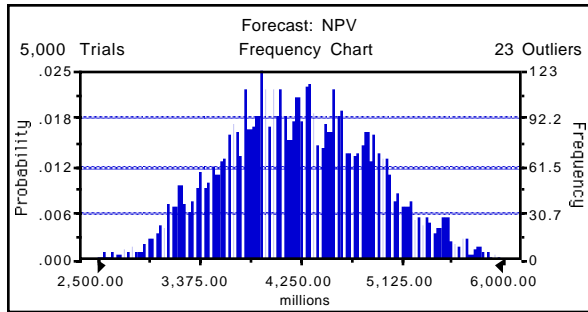
For illustration purposes, the Sharpe ratio of a portfolio held from 1954 to 1994 containing shares from all stocks with a market capitalization over \$150 million was 43.<sup>10</sup> From the analysis, the Sharpe ratio was calculated for *Hyperion* as a somewhat disappointing 7.2 and for the all rocket SSTO vehicle as 7.3 using a risk-free rate of 5.27% as shown in Table 3.<sup>11</sup> The risk free rate was derived from the current yield on 30 year government bonds. In terms of the Sharpe ratio, higher numbers indicate better risk-adjusted returns.

**Table 3: Values Used in Sharpe Calculation**

|          | $r_{rf}$ | $\bar{r}(x)$ | $\sigma$ | SR(x) |
|----------|----------|--------------|----------|-------|
| Hyperion | 5.27%    | 9.65%        | 0.61%    | 7.2   |
| Rocket   | 5.27%    | 9.75%        | 0.61%    | 7.3   |

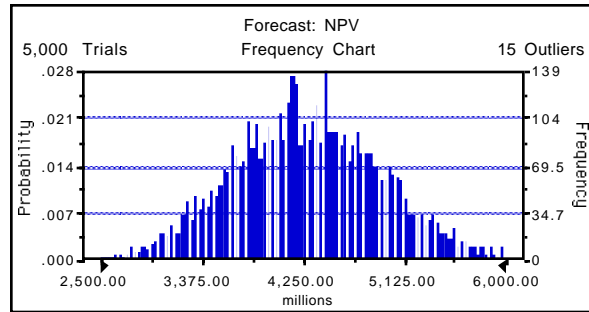
The 30 year government bond yield was chosen because it contains no default risk and matches the term in years of the launch vehicle program. It might be argued that a shorter term government security would eliminate interest rate risk, which should not be included in the calculation of the Sharpe ratio for this type of analysis. However, short-term government securities do not reflect expected long run changes in inflation. Therefore, there is a trade-off in using either rate, but the overall implications to the value obtained from the Sharpe ratio calculation are marginal.

### Hyperion

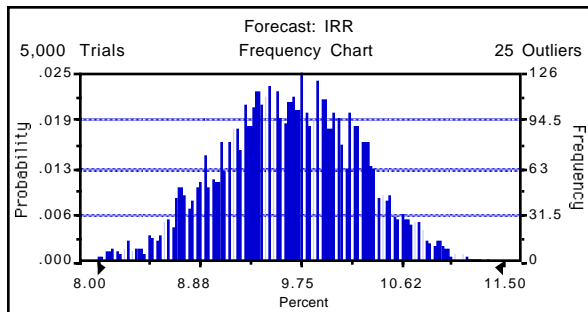


| Statistics:           | Value      |
|-----------------------|------------|
| Trials                | 5000       |
| Mean                  | 4,231.28   |
| Median                | 4,220.15   |
| Mode                  | - - -      |
| Standard Deviation    | 653.06     |
| Variance              | 426,488.36 |
| Skewness              | 0.05       |
| Kurtosis              | 2.74       |
| Coeff. of Variability | 0.15       |
| Range Minimum         | 1,657.69   |
| Range Maximum         | 6,279.83   |
| Range Width           | 4,622.14   |
| Mean Std. Error       | 9.24       |

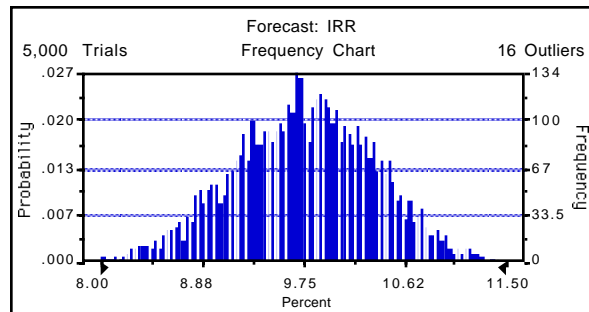
### Rocket



| Statistics:           | Value      |
|-----------------------|------------|
| Trials                | 5000       |
| Mean                  | 4,282.63   |
| Median                | 4,271.14   |
| Mode                  | - - -      |
| Standard Deviation    | 635.96     |
| Variance              | 404,440.04 |
| Skewness              | 0.06       |
| Kurtosis              | 2.74       |
| Coeff. of Variability | 0.15       |
| Range Minimum         | 2,123.13   |
| Range Maximum         | 6,344.48   |
| Range Width           | 4,221.35   |
| Mean Std. Error       | 8.99       |



| Statistics:           | Value |
|-----------------------|-------|
| Trials                | 5000  |
| Mean                  | 9.65  |
| Median                | 9.67  |
| Mode                  | - - - |
| Standard Deviation    | 0.61  |
| Variance              | 0.37  |
| Skewness              | -0.17 |
| Kurtosis              | 2.90  |
| Coeff. of Variability | 0.06  |
| Range Minimum         | 6.85  |
| Range Maximum         | 11.38 |
| Range Width           | 4.53  |
| Mean Std. Error       | 0.01  |



| Statistics:           | Value |
|-----------------------|-------|
| Trials                | 5000  |
| Mean                  | 9.75  |
| Median                | 9.76  |
| Mode                  | - - - |
| Standard Deviation    | 0.61  |
| Variance              | 0.38  |
| Skewness              | -0.17 |
| Kurtosis              | 2.84  |
| Coeff. of Variability | 0.06  |
| Range Minimum         | 7.39  |
| Range Maximum         | 11.51 |
| Range Width           | 4.12  |
| Mean Std. Error       | 0.01  |

Figure 9: Comparison of Results for Both Vehicles

In this analysis, the results of using the Sharpe ratio only quantify the risk associated with market volatility and variances in the weight parameters of the different components. Many other factors create risk in this type of project that might adversely or positively affect the financial viability for an advanced space launch program. Therefore, the identification of the Sharpe ratio obtained by a stock portfolio in a previous paragraph was not meant as a comparison to the results obtained from the two vehicles, but rather to provide an illustration of the numeric values expected.

## DISCUSSION

In the analysis section, the Sharpe ratio was introduced as a metric that might be used for the financial analysis of advanced space launch vehicle programs during the conceptual design phase. This ratio was originally developed for the sole purpose of evaluating mutual funds based upon past performance. Experts in the field might question the validity of using this ratio for the purposes outlined in this paper. It has been suggested that derivatives of the equation might be preferable for this type of evaluation.

A possible alternative for equation 4 would be to eliminate the use of the risk free rate, thereby dividing the average return by the standard deviation. This would result in values of approximately 16 for the two vehicles analyzed in this paper. It has also been suggested that average return should be divided by the standard deviation squared. This would raise the value to approximately 26 for *Hyperion* and the rocket vehicle. These two derivative equations would simplify the process for the conceptual designer as well as eliminate the controversy associated with determining an appropriate value for the risk free rate.

If the relationship between the *total* economic risk of the project and the risk associated with the two factors considered in this paper (i.e. component weight and market variability) was known, then a scale factor could be applied to the ratio. This would provide a result that could be used in a comparative environment with other launch programs as well as other investment projects.

## CONCLUSIONS

The goal of this research was to investigate the effects of uncertainties associated with weight and market parameters in determining the economic viability of advanced space launch vehicles. Market sensitivity and weight-based cost estimating relationships are key drivers in determining the financial viability of a project. The expected uncertainty associated with these two factors drives the economic risk of the overall program. Monte Carlo simulation techniques were incorporated into the analysis to determine the sensitivity of the model to changes in market and weight parameters. From this, the risk generated by the variability of these two parameters was quantified.

From the findings of the Monte Carlo simulations, it may be concluded that the volatility of the market will play an integral role in the viability of commercial advanced space flight vehicle programs. These findings emphasize the importance of the need for accurate market demand forecasts. For weight parameters, the results suggest that certain component groups, depending on the vehicle type, dominate others in terms of significance to the overall economic viability of a launch program. From this, it may be concluded that improving the accuracy of the estimates of weight for certain component groups will minimize the risk associated with weight estimations.

In addition to these findings, a metric was introduced which would quantify the risk as it relates to the return of the project. This provides designers with a basis from which to work in identifying the value of different factors that may affect the financial outcome of an advanced space flight program. In terms of weight estimations, by improving the confidence level of the predictions made about the weights of specific components, the Sharpe ratio may be increased for the whole program, thereby improving the financial viability of the design. Utilizing CABAM and Crystal Ball, further investigations may be made into other factors that create uncertainty in the financial outlook of space launch vehicles.

From the analysis, it was determined that the all-rocket SSTO vehicle was a slightly better investment due to the higher Sharpe ratio. In terms of IRR, both

vehicles displayed the same risk value for weight and market parameters as a whole, however the rocket vehicle had a slightly higher return. Since the analysis was performed at a conceptual design stage, the difference in the financial viability was marginal and should not be a determinant in choosing between the two vehicles at this stage of development. It should also be noted that the analysis was performed based upon subjective assessments of weight variability and market volatility (Tables 2 and 3). With those assumptions and the CSTS launch market assumptions also used, neither vehicle results in a particularly attractive economic scenario for potential investors.

### FUTURE WORK

Future work for this research may include the investigation of other factors that might affect the economic viability of a launch program. This would include not only items directly related to the design of a vehicle, but also economic factors and government incentive programs that could have far reaching implications for the advancement of space flight.

Other possible areas of interest for this type of investigation might include the analysis of targeted marketing efforts. Certain areas of the market may provide a higher level of stability for commercial launch service providers, but at what cost to return? For example, if a launch service concentrated solely on the government passenger market, the risk would be significantly reduced, however the return might be considerably lower, thus resulting in an overall lower quality project in terms of financial viability.

An expansion upon the use of the Sharpe ratio in determining the economic performance of advanced space launch vehicle programs might be another area of consideration for investigation. The intention here would be to try to incorporate and quantify the total risk of the program, thereby providing a metric for use in the comparison of alternative launch programs.

CABAM will continue to be improved by expanding upon the modules within the model and by adding new components to the overall structure.

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